

# On behalf of the San Francisco Conservatory of Music Board of Trustees, we are pleased to share with you highlights of SFCM's 2016-17 year, all made possible by your support.

Among the many accomplishments of our students, faculty, and community during our 99th year, we want to call out two institutional milestones that make us exceptionally proud. Last year, a record number of students applied to our Collegiate Division, and supporters like you helped us to raise more contributed revenue than any other year in our history. Your generosity prepares us for continued success in the current year and the century ahead. We are truly grateful.

Thank you for helping us to fulfill our mission of providing a world-class education to the most talented and deserving young musicians. It is because of supporters like you that we look forward to a vibrant future for music. We hope you will join us to help celebrate our centennial.



David H. Stull, President



Timothy W. Foo, Chair





## COLLEGIATE STUDENTS

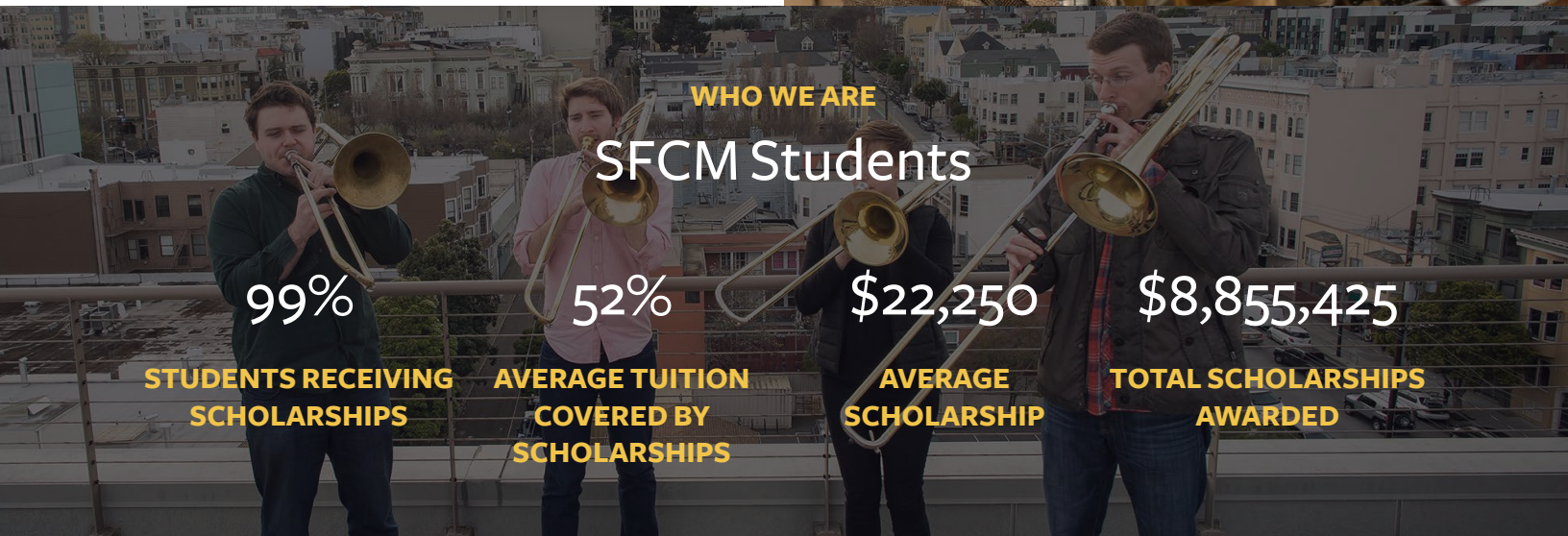
# Who studies at SFCM?

In 2016-17, we had an enrollment of 401 Collegiate students from 24 countries, 149 of whom graduated with a Bachelor of Music, Master of Music, or Postgraduate Diploma or Certificate.

## COLLEGIATE FACULTY

# Who teaches at SFCM?

Our Collegiate faculty comprised 27 full-time and 126 part-time members. SFCM students benefitted from a 6:1 student-teacher ratio and the opportunity to study with world-renowned artists. See some of our major appointments below.







## PERFORMANCES

# We gave more performances than days in the year.

SFCM students, faculty, and visiting artists entertained audiences in 490 concerts and recitals at 50 Oak Street with a total attendance of 28,900. Outside our walls, SFCM students gave about 400 performances at galas, weddings, and other events throughout the San Francisco Bay Area.

## COMMUNITY ENGAGEMENT

# How do we serve the community?

3,962 people with limited access to music experienced 132 performances by SFCM students in schools, hospitals, nursing homes, homeless shelters, and other San Francisco Bay Area locations.

About 800 K-12 students attending underserved local public schools benefited from the music instruction of SFCM student mentors.



## DONORS

# Who supports us?

1,050 individual donor households, 55 institutional donors, 120 legacy society members, and 32 estates, in addition to our wonderful volunteers, collaborators, faculty, and staff, contributed to the success of SFCM students and programs last academic year.

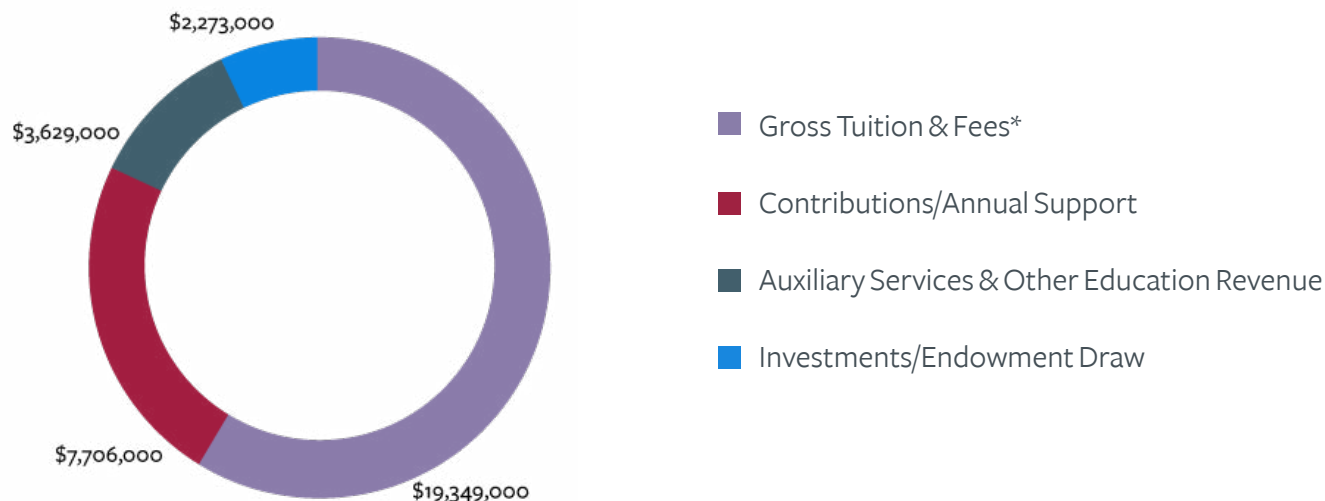
# Finances

Financials for the fiscal year beginning July 1, 2016 through June 30, 2017

## TOTAL OPERATING REVENUE

(Unrestricted)

**\$32,957,000**

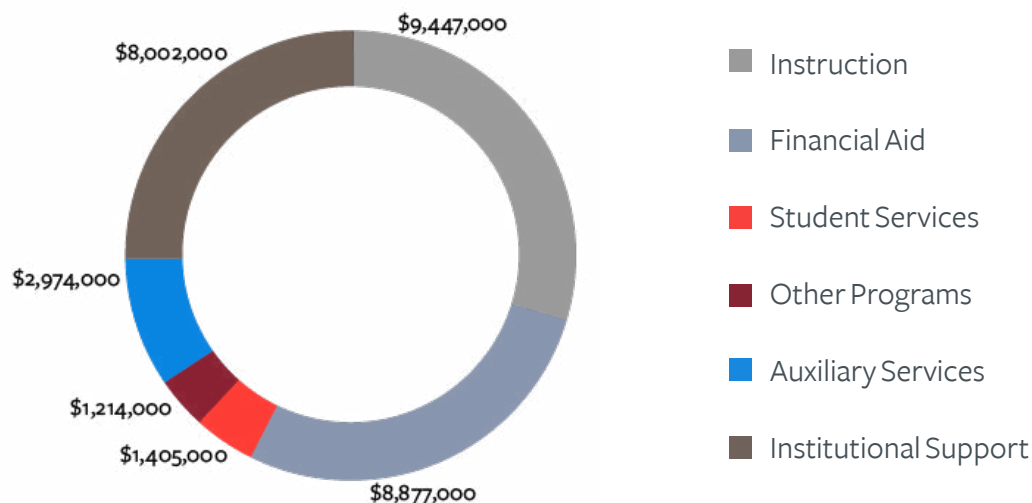


\*\$19,349,000 Gross Tuition and Fees includes \$8,877,000 in Collegiate and Pre-College scholarships.

## TOTAL OPERATING EXPENSES

(Unrestricted)

**\$31,919,000**



Note: Depreciation is not included.

Net Assets at Beginning of Year: \$113,803,000

Net Assets at End of Year: \$154,468,000

Endowment Net Assets at End of Year: \$41,260,000



# 2016-17 in Pictures



# Leadership

## TOTAL OPERATING REVENUE

Timothy W. Foo, Chair  
Deepa R. Pakianathan, Executive Vice-Chair  
Michael R. V. Whitman, Vice-Chair  
Matthew Raphaelson, Treasurer  
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William K. Bowes, Jr., in memoriam  
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Christiane P. de Bord  
Lisa Delan '89  
Carol Pucci Doll  
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Ann O. Girard  
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John Leitner  
Aditi H. Mandpe, M.D.  
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Barbara Ravizza  
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Jane Chang Tom, Ph.D  
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Maurice Werdegarr  
Robert H. Zerbst  
Siwei Zou

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Bruce W. Hart  
Michael J. Savage  
John B. Stupp



# Donors

## Annual Giving

For a century, SFCM's generous donors have made it possible for our students to pursue and achieve their dreams. As SFCM turns 100, we salute our members' exemplary generosity.

## Conservatory Society

Gifts from individuals play a critical role in preparing extraordinarily talented young musicians for a lifetime of success. With deep appreciation we celebrate all Conservatory Society members who donated \$1,000 or more in annual gifts from July 1, 2016 to June 30, 2017.

### CONSERVATORY VISIONARIES

William K. Bowes, Jr. Foundation  
Timothy and Virginia Foo  
Ann and Gordon P. Getty '62

#### \$100,000 TO \$999,999

Estate of Milan M. Holdorf  
Estate of Jack H. Lund  
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John Leitner

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Zornitza Stefanova and Payam Mirrashidi  
Maureen and Craig Sullivan  
Jane Chang Tom, PhD  
Helen and Maurice Werdegarr  
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#### \$15,000 TO \$24,999

Helen W. O'Hanlon  
Lisa and John Grotts  
Meri Jaye  
Aditi H. Mandpe, M.D.  
Gary A. Rust, M.D. '83  
Robert and Anne Zerbst  
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Ted and LaVaughn Craig  
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Vivienne E. Miller  
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David Rapoport  
Arthur & Toni Rembe Rock  
Mr. and Mrs. Calvin B. Tilden  
Mariposa Fund  
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Marilyn G. Seiberling  
Steve Speier in memory of David Thormann  
Susan and Paul Teicholz  
Silva and Oldrich Vasicek  
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Jamie Whittington and Peter Pastreich

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Birgit Chase  
Melvin & Hella Cheitlin  
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Dr. Richard B. Dasher '77  
Chauncey & Emily DiLaura  
Lawrence Dillon  
Paul Christianson and Dale Doepke  
Keith Doerge



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Carol Eisenberg and Raymond Linkerman  
Helen Faibish  
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Vicki and David Fleishhacker  
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Susan Kempler and Van Robbins  
Victoria Kirby  
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K.K. Koo '85, in honor of Mack McCray and Wyatt Insko  
Will Leben  
Hollis Lenderking  
Bernice Lindstrom  
Kate Zuckerman and Simon Lipskar '96  
Angela C. Little, Ph.D.  
Yang Liu and Guido Schroeder  
Nion T. McEvoy and Leslie Berriman  
Doug McLean  
Laura Kimble McLellan  
Lisa and John Miller  
Mary Anne Miller and James Suekama  
William and Ursula Moffett  
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Murrey E. Nelson  
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Bethel and William Watt  
Stanley and Elaine Weiss  
Emely and Ronald Weissman  
Jeffrey Wells '81  
Drs. Steven and Emma White  
Faye Wilson  
Kathryn Wittenmyer and Jim Hildreth  
Yee Family  
Linda and Gary Zellerbach  
Anonymous (6)

## Institutional Donors

Gifts from foundations, corporations, and organizations make possible our students' artistic and intellectual growth and strengthen relationships with our community. With gratitude we acknowledge annual contributions of \$1,000 or more received from July 1, 2016 to June 30, 2017.

### **\$100,000 TO \$999,999**

The William and Flora Hewlett Foundation  
The Jay Pritzker Foundation

### **\$50,000 TO \$99,999**

The Cha Foundation  
Grants for the Arts of the San Francisco Hotel Tax Fund  
The Hearst Foundations

### **\$25,000 TO \$49,999**

The Kimball Foundation  
The Henry Mayo Newhall Foundation  
Wells Fargo  
Arthur & Charlotte Zitrin Foundation

### **\$20,000 TO \$24,999**

The Moca Foundation  
Oscar Olson Sister Trust  
U.S.-Japan Council

### **\$15,000 TO \$19,999**

Charles A. Becker Foundation  
Sakana Foundation  
Union Bank  
Wallis Foundation

### **\$10,000 TO \$14,999**

Frank A. Campini Foundation  
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Elerding Foundation  
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ISOM Foundation  
Margo Foundation  
Sarlo Foundation of the Jewish Community  
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Sequoia Trust  
Jessie Wegner Trust

### **\$5,000 TO \$9,999**

The Kingsley Family Foundation  
Edna Reichmuth Scholarship Trust

### **\$2,500 TO \$4,999**

The Presser Foundation

### **\$1,000 TO \$2,499**

Agnes and Byron Beildeck Music Scholarship Fund  
The Michelle and Robert Friend Foundation  
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Montessori Children's Center  
Moore Dry Dock Foundation  
National Council of Jewish Women,  
Scholarship Gift in honor of Sara Keyak  
The Swig Foundation  
The Ross McKee Foundation  
Grace Vamos Scholarship Trust



## Ada Clement Legacy Society

Named after our founder, the Ada Clement Legacy Society honors individuals who care so deeply about the future of music that they have generously named SFCM in their will, trust, or other legacy plans. With profound gratitude we recognize all Ada Clement Legacy Society members as of June 30, 2017.

Paul F. Albert  
Shirley Albright  
Anthony J. Alfidi  
Mr. and Mrs. Alter  
David and Judith Preves Anderson  
Raymond E. Bashista  
Claudia Berger  
Dr. Phyllis B. Blair  
Nancy and Richard Bohannon  
Didi and Dix Boring  
Ed and Nancy Lee Bradley  
Josephine Brownback  
Ava Jean Brumbaum  
Philip Bylund  
William J. Carlin  
Geraldine Celestre  
Paul Christianson and Dale Doecke  
Kathryn Cousineau  
Evelyn David  
Anne J. Davis  
Mrs. André Paul P. de Bord  
Paula and James Diederich  
Lawrence Dillon  
Carol and Dixon Doll  
Patricia S. Elvebak  
Helen Faibish  
Susan Feldman and Jeffrey Argentos  
Addie Finseth  
Clark W. Fobes '83  
Laura Frankel  
Gloria and Gerald Fraser  
John Frykman  
Mrs. Harold B. Getz  
Ms. Renee Grant-Williams '69  
Ms. Doris W. Grau  
Pamela and Glen Gunsalus  
John Michael Haines  
Bonnie Hampton  
Helen Hanson  
James Heagy  
Ronald Hingel  
Harold and Jocelyn Hughes

Carol R. Johnson  
Katharine Johnson  
Richard M. and Susan L. Kaplan  
Sara Keyak  
Bonita Kramer, M.D.  
Charlene Kunitz  
Frank and Linda Kurtz  
Mr. Hermannus le Roux '72 and  
Ms. Sheila Mary Riley '89  
Dr. Richard and Mrs. Sharonjean Leeds  
Marcia Lowell Leonhardt  
Gerard Lespinette  
Flossie Lewis  
Jane R. Lurie  
Mr. Ben Maiden  
Josephine Markovich  
Denise Mauldin  
Norma M. McBride  
Laura Kimble McLellan  
Robert Messick  
Christopher Miller '80  
David Milward  
Gloria Miner  
D G Mitchell  
Keith R. Montgomery  
Henry Mooney  
John H. Moore and Arnold McGilbray, Jr.  
Milton J. Mosk and Thomas Foutch  
Colin and Sam Murdoch  
Lawrence Newhouse and Susan Barnett  
Leif Nielsen  
Mary L. Nilan  
Christien Nilssen  
Norman and Hillevi Null  
Helen W. O'Hanlon  
Edward Perkins, Sr.  
Roberta and David Pressman  
Theodora '62 and Robert '63 Primes  
Jane Radcliffe  
Drs. Lawrence A. and Trudy Corry Rankin  
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Ken Ruta  
Marilyn Schindler  
Elizabeth L. Schultz  
Wesley Sebren  
Marilyn G. Seiberling  
Michael Seither  
Vernon Smith  
Stephen Smoliar and Linda Dembo  
Larry Snyder  
Marcie Stapp

Robert O. Steiner '89  
Joel Stirling  
Linda Streeter  
Nicolette Toussaint and Mason Ingram  
Marilyn Townsend  
Mr. Thomas Tragardh and Mr. David Cortez  
Tom Walker  
Mrs. Linda Wertheim  
Cherie and Herb Wetzell  
Lawrence Zabo  
Anonymous (17)

## Estate Gifts

We are humbled to remember the generous individuals who thoughtfully provided for SFCM and the future of music in their estate plans. Their legacy gifts advance SFCM students and ensure that we are able to provide inspiring, accessible performances of great music like today's program. It is with utmost gratitude that we recognize the following estate gifts of \$50,000 or more as of June 30, 2017.

Estate of Andrew J. Bellotti  
Estate of J. Peter Cahill  
Estate of Leonie J. Darwin  
Estate of Vernon Dennis  
Estate of F. G. Dunn  
Estate of Elvin L. Fowler  
Estate of Kathleen E. Freeman  
Estate of Frank A. Frucci  
Estate of Joan Gallegos  
Estate of The Happ Family Trust  
Estate of Lowell C. & Margaret E. Hawk 1994 Trust  
Estate of Nancy L. Henry  
Estate of Milan M. Holdorf  
Estate of Edna Jones  
Estate of Edward B. Kaufmann  
Estate of Hugh Korpi  
Estate of Jack H. Lund  
Estate of W Barbara Lynn  
Estate of Norman Masonson  
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Estate of Lois V. Mongan  
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Estate of Walter P. Quintin  
Estate of Joseph A Rosenthal  
Estate of Edwin A. Seipp  
Estate of Bette K. Slissman  
Estate of Muriel Talbot French  
Estate of Hugh C. Trutton  
Estate of Aaron Wachter  
Estate of Douglas Weinkauff



## Endowment Donors

By making an endowment gift, donors help to ensure the vitality of SFCM for the next 100 years and beyond, generating support for our students, faculty, and programs in perpetuity. We are privileged to honor our visionary supporters who created endowed funds with gifts of \$50,000 or more as of September 6, 2017.

Louis de K. Belden  
Sandra S. & Joseph R. Black  
Estate of Ruth Blackmore  
Estate of Leo Bodian  
Didi and Dix Boring  
William K. Bowes, Jr. Foundation  
Mr. George Bowles  
Ava Jean Brumbaum  
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Reid and Peggy Dennis  
Estate of Marian Dohrmann  
Estate of Roger Elliott  
Estate of Margaret Fenzl  
Bettye Ferguson  
Addie Finseth  
Ann and Gordon P. Getty '62  
Estate of Dolores H. Graves  
Estate of Lillian Hastings  
Mrs. Stuart Hedden  
Estate of James Highsmith  
Estate of Jacqueline Hoefer  
Estate of Wolfgang Homburger  
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Silicon Valley Community Foundation  
Barbara Cushing Imbrie

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Estate of Martin J. Livingston  
Estate of Frank Mathes  
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Lorna Meyer and Dennis Calas  
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Milton J. Mosk and Thomas Foutch  
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Estate of Paula Stone  
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The Sher-Right Fund  
The Swig Foundation  
The Nick Traina Foundation  
Joan and David Traitel  
Estate of Hugh C. Trutton  
Marilyn Volpe and George Borkow  
Mark and Liz Vorsatz and Family,  
Silicon Valley Community Foundation  
Estate of Phyllis Wattis  
Mr. and Mrs. Michael R. V. Whitman

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Estate of Carol Wolski  
Estate of Bonnie Woodworth  
Robert G. Yaryan Living Trust  
Albert and Angela Zanini Trust  
Anonymous

We gratefully acknowledge our supporters who generously made endowment gifts of \$1,000 to \$49,999 in a single academic year received from July 1, 2016 to June 30, 2017.

Joanne & Clark Ahn  
Margaret Badger  
Marie-José and Kent Baum  
Claudia Berger  
The Bien Family  
Bonnie Hampton  
Mrs. C. Lester Hogan  
Andrew Imbrie, Jr.  
Herbert L. Jeong  
Betsy Koester  
Drs. Lawrence A. and Trudy Corry Rankin  
Estate of Manya Warner

\*If we have made a mistake in our listings, please accept our apologies and let us know at [giving@sfcmm.edu](mailto:giving@sfcmm.edu) or 415-503-6210 so we may correct it.